

# Metals & Composites Manufacturing B2B Networking Program

**VIRTUAL MATCHMAKING  
EVENT VIA ZOOM**

**NOVEMBER 17, 2021**

**4PM - 6PM**

**NO CHARGE**



## **OREGON MANUFACTURERS, YOU ARE INVITED TO THE METALS & COMPOSITES B2B NETWORKING PROGRAM FROM 4:00PM - 6:00PM VIA ZOOM ON WEDNESDAY, NOVEMBER 17, 2021.**

Attend this interactive experience to generate new customers and suppliers. Since 2019 our team has been honing our hosting skills, and has become experts at conducting B2B Matchmaking events that provide maximum benefits to participants. Manufacturers who attend can expect some of the following results, as noted by previous participants.

- Develop 25-30 new connections
- Establish new customers and suppliers
- Establish new relationships and strategic partnerships
- Promote your business' niche products and processes
- Increase exporting and importing with Japan
- Generate innovative ideas
- Improve company and product pitch
- Develop broader connections with manufacturers in other regions
- Access resources to help your business grow

### **PARTICIPATING REGIONS**

Our team will put participants in front of as many viable buyers and suppliers as possible. Among the benefits of using Zoom is that our team can cast a wide net to recruit manufacturing participants from anywhere in the world. For this program we're focusing on Oregon, Washington, British Columbia, and Japan. Thanks to our generous partners, there is no charge to attend - your success is our payment!



**“Thank you for organizing this event, it was great, well-managed, informative and engaging. I formed new partnerships and found new buyers as a result.”**  
- Past Attendee

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## PROGRAM FORMAT

Our zoom program format, below, is the key to our continued success.

- Video attendees will be separated into groups of 12, consisting of two facilitators 10 manufacturers, and 1 buyer.
- Attendees will participate in three 30-minute sessions; at the end of each session, you'll be assigned to a new session with new people.
- We have implemented a new algorithm that will ensure participants are always meeting new people in each room.
- Each manufacturer will provide a 2-minute pitch using photos in their presentations to describe their company, product, and notable customers.
- Participants will be provided with a pitch format that we believe will maximize promotion of their product. (This is also a good format to use at trade shows and other events.)
- The sessions will include time for Q&A amongst suppliers and buyers.

## WHO SHOULD ATTEND

Manufacturers that produce, utilize, or purchase metals, composites or plastics, such as:

- Primary metals manufacturers
- Fabricated metal products manufacturers
- Plastics and rubber product manufacturers
- Machinery manufacturing
- Transportation equipment manufacturers
- Metal service centers and metal merchant wholesalers
- Commercial and industrial equipment manufacturing

## LEARN MORE AND SIGN UP

Eventbrite:

<https://bit.ly/2021MFGB2B>

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