# **ANDPAD Inc.**

**ETRO** 

# ANDPAD

https://andpad.co.jp/

Employees: 606Established in 2012

Address: Chiyoda-ku, Tokyo

 Business: Development, sales and operation of construction and business management systems

## Outline of the demonstration project

Demonstration project to develop and introduce construction project management system to improve operational efficiency in the construction industry in Vietnam

Cooperation with local companies/governments

- Local Partner: PENTA-OCEAN CONSTRUCTION VIETNAM COMPANY LIMITED
- Details of Partnership/Cooperation: Local implementation and verification of overseas versions of ANDPAD in Vietnam





Efficiently organize on-site photos and documents Copyright (C) 2023 JETRO. All rights reserved.

Paperless sharing of drawings and reducing effort to carry drawings

# Targeted economic/social issues

- Vietnamese construction industry is growing at an annual rate of 10%, employing 4.5 million workers.
- On the other hand, only a limited number of these workers have a certain level of technical skills, and more than half of them are short-term workers. Due to this lack of technical personnel and cost issues, DX in the industry is not progressing, resulting in frequent construction delays and cost overruns.

#### Details of demonstration

- Localization of ANDPAD, a SaaS project management system with a proven track record in the Japanese construction industry, and its local implementation to improve on-site work efficiency.
- Implement a system that matches the local Vietnamese market by collaborating with Penta-Ocean Vietnam (POV), which is well versed in the business practices of the construction industry of the country.
- Then, POV will implement ANDPAD in actual construction projects to verify its effectiveness.

## Expected outcome of beneficiary effects

- If this project is successful and ANDPAD is widely adopted in Vietnam, it will improve the efficiency of project management in the industry, leading to reduced management costs and higher profitability.
- As a result, clients' trust in construction companies and projects will increase, reducing the risk of foreign companies entering the Vietnamese market, which could lead to revitalization of the industry and also reverse innovation.