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- Project Co-Director at San Francisco Tech
   Council to advance digital inclusion for older and
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   at the Public Health Institute in digital health.
- Background in strategy consulting at SRI International, specifically in strategic innovation and business planning for emerging technologies and healthcare futures.

## Health Care System Performance Rankings

|                           | AUS | CAN | FRA | GER | NETH | NZ | NOR | SWE | SWIZ | UK | US |
|---------------------------|-----|-----|-----|-----|------|----|-----|-----|------|----|----|
| OVERALL RANKING           | 3   | 10  | 8   | 5   | 2    | 6  | 1   | 7   | 9    | 4  | 11 |
| Access to Care            | 8   | 9   | 7   | 3   | 1    | 5  | 2   | 6   | 10   | 4  | 11 |
| Care Process              | 6   | 4   | 10  | 9   | 3    | 1  | 8   | 11  | 7    | 5  | 2  |
| Administrative Efficiency | 2   | 7   | 6   | 9   | 8    | 3  | 1   | 5   | 10   | 4  | 11 |
| Equity                    | 1   | 10  | 7   | 2   | 5    | 9  | 8   | 6   | 3    | 4  | 11 |
| Health Care Outcomes      | 1   | 10  | 6   | 7   | 4    | 8  | 2   | 5   | 3    | 9  | 11 |

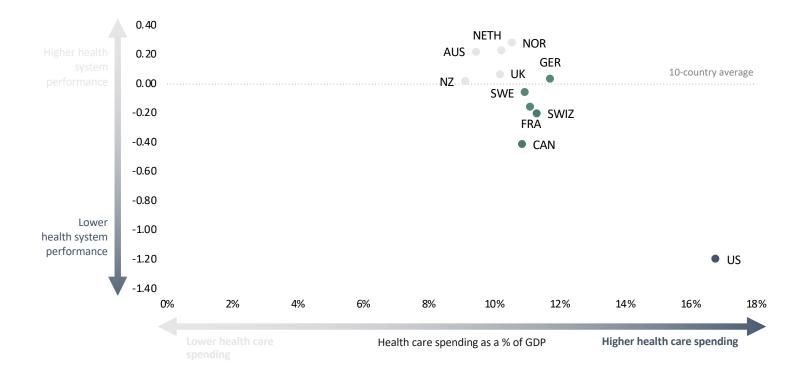
Data: Commonwealth Fund analysis.

Source: Eric C. Schneider et al., Mirror, Mirror 2021 — Reflecting Poorly: Health Care in the U.S. Compared to Other High-Income Countries (Commonwealth Fund, Aug. 2021).



EXHIBIT 4

### Health Care System Performance Compared to Spending



Note: Health care spending as a percent of GDP. Performance scores are based on standard deviation calculated from the 10-country average that excludes the US. See How We Conducted This Study for more detail.

Data: Spending data are from OECD for the year 2019 (updated in July 2021).

Source: Eric C. Schneider et al., Mirror, Mirror 2021 — Reflecting Poorly: Health Care in the U.S. Compared to Other High-Income Countries (Commonwealth Fund, Aug. 2021).



# +1.5 million

Additional 65+ per year (US)

76%

US adults want to age-in-place

## 24 million

Medicare members with broad benefits



Source: The Gerontechnologist (2021)

| RPM Billing                                |                                                                                                  |                                                                             |                                                                                       |                                                                     |  |  |  |
|--------------------------------------------|--------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------------------------------------------------------------------|---------------------------------------------------------------------|--|--|--|
| FIRST MONTH                                | MONTHLY                                                                                          |                                                                             |                                                                                       |                                                                     |  |  |  |
| 99453                                      | 99454                                                                                            | 99457                                                                       | 99458                                                                                 | 99458                                                               |  |  |  |
| Initial Enrollment                         | Base Monthly                                                                                     | Care Management<br>(20 Minutes)                                             | Care Management<br>(40 Minutes)                                                       | Care Management<br>(60 Minutes)                                     |  |  |  |
| Initial device setup and patient education | Generating and<br>transmitting 16+<br>days of biometric<br>data (recurring per<br>30 day period) | 20 minutes of RPM<br>Time spent with a<br>patient, can be billed<br>monthly | Each Additional 20 minutes of RPM time, can be billed<br>2x per month on top of 99457 |                                                                     |  |  |  |
| \$19                                       | \$62 20                                                                                          | mins +2                                                                     |                                                                                       | mins<br>•••••\$42                                                   |  |  |  |
| TIMEDOC                                    |                                                                                                  |                                                                             | © TomotDuc, ten. All rights resonant. Candidential and p                              | rughintary. Nak has also the element we want to a structured person |  |  |  |

#### Insurance as payor / Medicare Advantage

#### The rules for the benefits that Medicare Advantage plans could offer changed in 2019, opening up the possibility to offer a range of new care benefits

| Before 2019, Medicare Advantage plans<br>offering supplemental benefits were limited                                                                            | 2019: Focus on health-related benefits                                                                                                         | Starting 2019: Expanded options for<br>care-related benefits                                                                                              | <u>Starting 2020: Supplemental benefits for the<br/>chronically ill</u>                                                       |  |  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|--|--|
| by a narrow definition of what counted as<br>primarily health related.<br>A reinterpretation of the rules by CMS<br>has opened up a wider range of care related | <ul> <li>→ Fitness benefits</li> <li>→ Home and bathroom safety devices<br/>and modifications</li> <li>→ In-home safety assessments</li> </ul> | Expansion of existing services, including:<br>→ Meal benefits<br>→ Rides                                                                                  | <ul> <li>→ Food, produce, and meals</li> <li>→ Non-medical transportation</li> <li>→ Structural home modifications</li> </ul> |  |  |
| benefit options in Medicare Advantage plans.                                                                                                                    | <ul> <li>→ Meal benefits (limited duration for<br/>health-related meals)</li> <li>→ Nutritional / Dietary benefits</li> </ul>                  | New services, including:<br>→ Adult day health services                                                                                                   | → Social needs benefits                                                                                                       |  |  |
| Definition in appendix                                                                                                                                          | <ul> <li>→ Personal Emergency response<br/>systems</li> <li>→ Post discharge in-home medication<br/>reconciliation</li> </ul>                  | <ul> <li>→ Home-based palliative care</li> <li>→ In-home support services</li> <li>→ Support for caregivers of enrollees</li> <li>→ Telehealth</li> </ul> |                                                                                                                               |  |  |
|                                                                                                                                                                 | <ul> <li>→ Remote access technologies</li> <li>→ Telemonitoring services</li> <li>→ Transportation (limited)</li> </ul>                        |                                                                                                                                                           |                                                                                                                               |  |  |

## Most new 2019 care-related benefits are growing significantly faster than Medical Advantage overall, though the majority of them are starting from a smaller base

More than 50% penetration CAGR > Medicare Advantage overall CAGR<sup>2</sup>

| Benefit <sup>1</sup>                 | Percent of all plans in 2021 | CAGR # of plans 2018-21 | % of all enrollees in 2021 | CAGR # of enrollees 2018-21 |
|--------------------------------------|------------------------------|-------------------------|----------------------------|-----------------------------|
| Telehealth                           | 73%                          | 84%                     | 76%                        | 43%                         |
| In-home support services             | 6%                           | 92%                     | 7%                         | 55%                         |
| Home-based palliative care           | 2%                           | 120%                    | 2%                         | 43%                         |
| Adult day health services            | 2%                           | 51%                     | 3%                         | 11%                         |
| Support for caregivers for enrollees | 1%                           | -24%                    | 2%                         | -41%                        |
|                                      |                              |                         |                            |                             |

## CHCF Report: Remote Patient Monitoring in the Safety Net: What Payers and Providers Need to Know

Remote Patient Monitoring in the Safety Net: What Payers and Providers Need to Know



AUTHORS Andrew Broderick, Valerie Steinmetz, Michael Benzinou Sarah Carroll, and Hanna Helms This report includes a landscape scan of some of the available tools geared to chronic condition management. The research was done between November 2020 and February 2021 in an extremely fast-evolving marketplace, so the information shown is not complete. The report addresses several questions:

- What problems can RPM help solve?
- What do providers want and need from RPM?
- What are patients' needs and perspectives?
- How is RPM currently reimbursed in Medicaid and Medicare?
- What should providers know about starting or scaling up a program?
- What is the outlook for RPM in the safety net?
- What is the landscape of emerging companies focused on RPM?

Find the report here: <a href="https://bit.ly/2VNhw19">https://bit.ly/2VNhw19</a>