



**Opportunity
runs deep in Nova
Scotia, Canada 🍁**



Our Ocean Cluster

n | s | b | i
Nova Scotia Business Inc.

NOVA SCOTIA
CANADA

Hi. We're Nova Scotia.



- Explore what's possible in a place where outstanding teams can accelerate, invent, and create like never before.



Who we are:

- A business development agency focused on growing Nova Scotia's economy.
- Responsible for Investment Attraction and Export Development.
- Your first point of contact in realizing business opportunities in Nova Scotia.

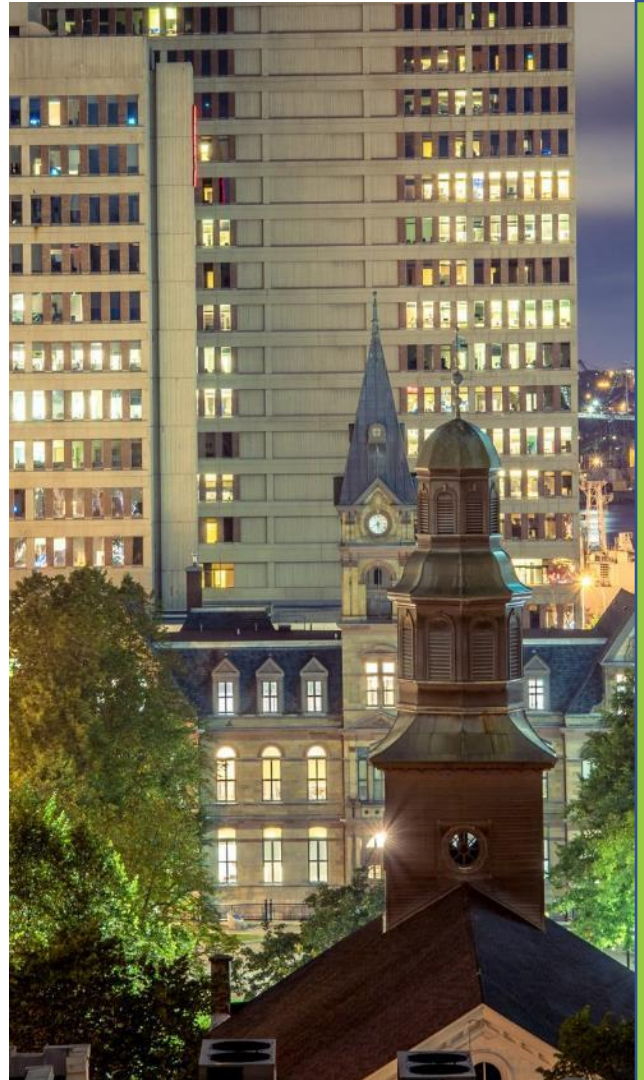


Introduction



Facts & Figures

- **Province of Nova Scotia:**
 - Population: 979,351 (2020)
 - GDP: \$41.5 billion (2019)
- **City of Halifax:**
 - Population: 440,348 (2019)
 - GDP: \$20.9 billion (2019)
 - 70% of population between the ages of 25 and 34 have a tertiary education



Our strategic location on Canada's East Coast provides easy, fast, and reliable access to world markets

Highlights include:



- Port city



- Hibernia Express



- Direct flights to key markets



Sectors of Opportunity

- Oceans
- Agri-food
- Seafood
- ICT
- Financial Services
- Digital Media
- Naval Defence
- Clean Technology
- Life Science



- **No matter where you go in our province, you are never far from the ocean. It's no surprise that our shores are home to more ocean and marine technology businesses and experts – all diving deeper into research, development, and innovation.**

NOVA SCOTIA CANADA



Please visit the link below to watch the video.

<https://youtu.be/zm2uKvIFufs>

HERE'S WHY OUR INDUSTRY
IS MAKING WAVES...

Ocean Cluster in Nova Scotia

- **One of the highest concentrations of oceans-related PhDs in the world**
- **Over 300 companies in the oceans sector**
- **Over 80 high-tech innovators, developing cutting edge ocean technologies**





Our Oceans Industry

- Ocean industries span Fisheries/Aquaculture, Transportation, Offshore Energy, Defence, Ocean Science & Observation, etc.
- Revenues of **\$4.5 billion**, or 15% of provincial GDP
- Accounts for **one-third of total R&D activity** in the province
- Nova Scotia hosts the **\$70 billion** Canadian naval defence contract (creating substantial direct and spin-off benefits)
- Dalhousie University receives **25% of all federal oceans research grants**



Areas of expertise

- Sensing and imaging
- Acoustics
- Ocean data analytics
- Modeling, training and simulation
- Marine renewable energy technologies
- Marine-centric defence and security
- Ocean observation
- Marine transportation
- Shipbuilding
- Offshore and coastal energy





WHAT MAKES US UNIQUE?

We're glad you've asked...

Centre for Ocean Ventures & Entrepreneurship (COVE)

Located in Halifax, on the world's second largest natural harbour, COVE is a collaborative facility for applied innovation in the ocean sector.

COVE offers:

- 50,000+ square feet of leasable space across three properties and 2,850 feet of linear access to the water via two piers
- 49 feet of water depth giving tenants the ability to conduct harbour floor testing
- Access to over 60 tenants Unparalleled access to the ocean shared facilities and some of the leading minds in the sector

Facilities:

The facility includes a mix of short and long-term workspace to support members locally and those visiting from other locations. These groups receive access to a range of services and shared infrastructure. There is also a full mix of programming that can be accessed on site and on a virtual basis. Members from across Nova Scotia will have access to services via regional node arrangements.

Key Stats:

- An 8-acre site, with a 13-acre water lot
- 2,850 feet of docks & 2 finger piers
- A water depth of 49 feet
- 16,000 square feet of office space
- 10,000 square feet of incubation space
- 16,500 square feet of shop and lab space





CHANGING THE WAY OCEAN BUSINESS IS DONE

We are Canada's Ocean Supercluster, bringing together ocean sectors from coast to coast to coast, growing our ocean economy in way that has never been done before. The Ocean Supercluster is industry-led and together we are developing and commercializing globally-relevant solutions to shared ocean challenges, generating inclusive and sustainable growth opportunities for Canadians.

SECTORS



Fisheries



Aquaculture



Offshore
Resources



Bio
Resources



Transport

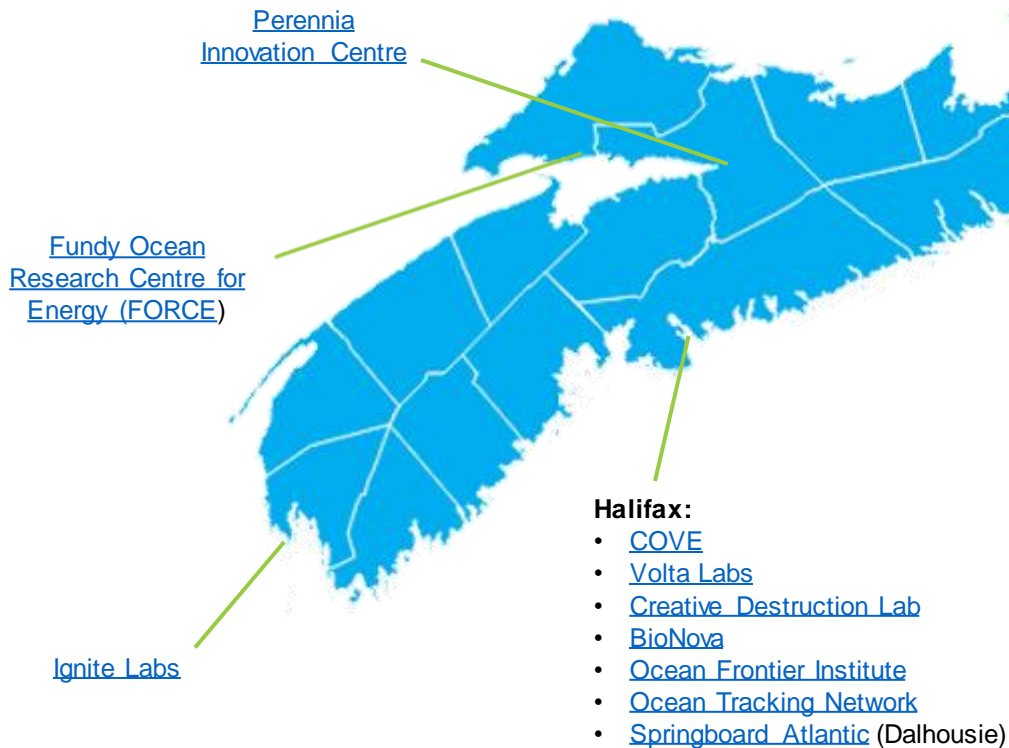


Defense



Marine
Renewables
And Ocean
Technologies

Innovation Eco-system





The Right People

- Our workforce is made up of individuals from around the world with a wide range of cultures and experiences.

Our Academic Institutions

Educated, available talent at the ready.



Academic Programming

Dalhousie University

Oceanography, Ocean Sciences, Marine Biology, Aquaculture, Masters Marine Management

Nova Scotia Community College

Oceans Technology, Marine Engineering Technology (Advanced Diploma), Marine Geomatics, Marine Mechanical Technician, Marine Navigation Technology (Diploma), Ocean Resources – Fisheries & Aquaculture, Electro-Technical Officer

St. Francis Xavier University

Interdisciplinary Studies in Aquatic Resources

Living in Nova Scotia

Nova Scotia is more than just a beautiful coastal province and the commercial hub of Atlantic Canada — it's a place people love to call home.

www.livehereNS.com



Lifestyle Amenities

- **Best overall living conditions:** FDI American Cities of the Future ranks Halifax, Nova Scotia in the Top 10 for Best Human Capital and Lifestyle (2019/20).
- **Canada's ocean city:** The commercial heart of Halifax is on the water and there is no shortage of beautiful beaches, scenic coastal villages like Peggy's Cove, and water sports like sailing, deep-sea fishing and some of the best winter surfing in the world.
- **Cost of living:** In Nova Scotia, homeownership is within reach for almost every budget. According to the Canadian Real Estate Association (CREA), the average price of a home in the Halifax region is \$293,827(USD) and the provincial average was much lower at \$234,412(USD).



**Nova Scotia has ocean experts,
innovative infrastructure,
and unique opportunities.
We are built for ocean technology.**

Thank You.

For more information, please visit:

www.investnovascotia.com

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