



Profile





Sota NAGANO

Partner

Managed an unicorn venture company and led cross border structured exit.

- Board of Director, CFO., GLM Co., Ltd.
 - Raised handsome amount of capital from Japanese VCs and corporates, foreign sovereign funds, and prominent global family offices.
 - Successfully lead cross border 1.5Billion exit
 - Lead foreign business development and marketing, presented at the launch of Paris motor show and appeared in multiple international media to improve the presence of the company
- Vice President at a boutique PE/growth capital fund (Iwakaze Capital)
- The youngest investment banker in the world as a DCM Capital Market Division., Deutsche Securities





Abies Ventures



- Primarily focuses on Japanese Deep Tech startups
- Ministry of Economy accredited Fund



Team of Unicorn startup entrepreneurs and global tech executives

Fuyuki YAMAGUCHI Managing Partner

Taizo SON **Investment Committee**

Hajime KIMURA **Investment Committee**

Susumu FURUKAWA Senior Advisor



Atsushi TAIRA Senior Advisor



Olivier FIDRY Senior Advisor



























Main Focused Sectors



Focus on Deep Tech startups in 3 advanced technology sectors given the expected technology trend

Al/Robotics/IoT

- Mobility
- Industrial/Consumer robot
- Al platform
- Sensor
- Security
- Motor/Actuator
- Communication technology
- AR/MR

Computing Technologies

- Decentralized processing/ server technologies
- Al processor
- Emerging memory
- Quantum computing

Material/Chemistry/ Battery

- Materials Informatics
- Nano material
- Organic material
- Bio material
- 3D printing and other decentralized manufacturing tech
- Next generation secondary cell
- Battery management

Abies Communities





^{*}Companies and entities enlisted on the map are ones that Abies community had made coinvestment, LP investment, deal shared, or the management member had ownership and had capital ties.