

Questionnaire for Law Firms in Southeast Asian Nation Surveys 2019

シンガポール(Singapore)

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回答年月日 (Date of Filing Out)	14/1/2020
回答者名 (Name of the Answerer)	Kiranjit Kaur Dharsan

事務所概要 (Profile of Your Law Firm)	事務所名称 (Name of Your Law Firm)	Dharsan Seiter Law Corporation	
	事務所住所 (Address)	105 Cecil Street The Octagon, Level 22 (Suite 2215) Singapore 069534	
	設立年月 (Date of Establishment)	23/10/2017	
	従業員数 (Number of Employees)	1	
	電話番号 (Telephone Number)	+62219250	
	ファクシミリ番号 (Facsimile Number)	NA.	
	代表メールアドレス (Main E-mail Address of Your Law Firm)	kiran@dharsanseiter.sg	
事務所ホームページ (Website of Your Law Office)	www.dharsanseiter.sg		

資格保持者人数 (Number of Licensed People)	弁護士 (Number of Lawyers/Advocates)	1	Note: On a consultancy basis, for patent drafting and analysis, we work with Patent Agents from a reputable Patent firm in Singapore for technical expertise.
	特許代理人数 ※シンガポール特許代理人規則第6,7条による規定 (Number of Patent Attorneys prescribed in Article 6 and 7 of Singapore Patent Agents Rules 2001)	0	

コミュニケーション (Capability of Communication)	言語 (Language)	会話可能者数 (Number of Persons Who Are Able to Talk in the Language)	読み書き可能者数 (Number of Persons Who Are Able to Read and Write the Language)
	日本語 (Japanese)	NA	NA
	英語 (English)	3	3

主要業績 (Main Achievements)	業務内容 (Content of Business)	2017 (Year of 2017)	2018 (Year of 2018)	2019 (Year of 2019)
	国内特許出願代理件数 (Number of Domestic Patent Application Filings by Your Law Firm)	NA	1-50	1-50
	外国特許出願代理件数 (Number of Incoming Patent Application Filings by Your Law Firm)	NA	1-100	1-100
	国内意匠出願代理件数 (Number of Domestic Industrial Design Application Filings by Your Law Firm)	NA	1-10	1-10
	外国意匠出願代理件数 (Number of Incoming Industrial Design Application Filings by Your Law Firm)	NA	1-10	1-10
	国内商標出願代理件数 (Number of Domestic Application Filings for Trademark Registration by Your Law Firm)	NA	51-100	51-100
	外国商標出願代理件数 (Number of Incoming Application Filings for Trademark Registration by Your Law Firm)	NA	101-200	101-200

訴訟関連業務 (Lawsuits Related Service)	業務内容 (Content of Business)	2017 (Year of 2017)	2018 (Year of 2018)	2019 (Year of 2019)
	知財関連民事訴訟代理件数 (Number of Civil Lawsuits Related to Intellectual Property cases)	NA	0	0
	知財関連民事訴訟代理件数 (Number of Civil Lawsuits Related to Intellectual Property cases)	NA	0	0
	無効審判代理件数 (Number of Trials for Invalidation)	NA	0	0
	商標不使用取消審判代理件数 (Number of Trials for Cancellation of Trademark for Non-Use)	NA	0	0

その他関連業務 (Other Related Service)	業務内容 (Content of Business)	2017 (Year of 2017)	2018 (Year of 2018)	2019 (Year of 2019)
	出願に関する先行技術調査件数 (Number of Prior Technology Searches related to Applications)	NA	0	0
	模倣品に関する調査件数 (Number of Surveys related to Counterfeit goods)	NA	0	0
	鑑定業務件数 (Number of Assessment Services)	NA	0	0
	パテントクリアランス調査件数 (Number of Freedom-to-Operate Opinion Services)	NA	0	0
	その他の業務の件数 (Other)	NA	0	0

主要連絡先 (Main Contact List)	氏名 (Full Name)	電話番号 (Telephone Number)	ファクシミリ番号 (Facsimile Number)	メールアドレス (E-mail Address)	使用可能言語 (Languages capable)	
	代表者名 (Name of the Representative Person of Your Law Firm)	Kiranjit Kaur Dharsan	+6562219250	NA	kiran@dharsanseiter.sg	English
	日系企業対応者 (Name of the Contact Persons for Japanese Clients)					

事務所コメント (Messages to your potential clients in Japan)	<p>I am the sole proprietor of Dharsan Seiter Law Corporation, which was set up in October 2017. I have been in the IP field for over 12 years. In addition to this law firm, I am also Managing Partner of Seiter IP Consultants LLP (www.ipconsultants.asia), a firm I established in 2013 with my partner, Bill Seiter. Before that I was with the firm Ella Cheong Spruson & Ferguson.</p> <p>Under the umbrella of both firms, I provide a full range of IP services to our clients in Singapore and in Southeast Asia, namely Malaysia, Thailand, Indonesia, Philippines, Vietnam, Cambodia, Laos, Myanmar and Brunei. My main area of expertise is trademark prosecution but I have handled design cases, copyright cases and some patent cases throughout my career. As I am a qualified attorney in Singapore, I am able to handle patent cases. For technical expertise, I work closely with a patent consultant in Singapore.</p> <p>The reason why I have not many cases listed in this excel is because I handle many trademark matters through Seiter IP Consultants LLP, and I have not litigated many IP cases as yet. Being a small firm, it is a challenge to find new clients because there is much competition. Moreover, my financial resources for marketing are limited. However, I am proud to say that every year, I meet and gain new clients from all over the world, including Japan. I understand that, in Japanese culture, respect, trust, loyalty and honour is very important in any business relationship. I apply these principles in my work ethic. The clients who choose to work with me do so because I listen to them, I am transparent, I tell it like it is, and am respectful of their budgets. I make it a point to learn about my clients' business, their plans and IP needs before giving any advice. In our industry, one size does not fit all because every IP owner is unique. If I am given the opportunity to work with Japanese companies and IP owners, I would consider it my honour. In case I am not able to assist on a matter because it is outside the realm of my expertise, I would inform the client right away.</p> <p>I appreciate the opportunity to present this information to JETRO, and look forward to being of service to Japanese companies. Thank you.</p>
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