

## Questionnaire for Law Firms in Southeast Asian Nation Surveys 2020

ベトナム (Vietnam)

以下の欄にてご回答をお願いいたします。調査結果は本報告書のほか、JETROのホームページにて掲載させていただきます。  
 (Thank you for your cooperation. The information below will be published on JETRO's website with minimal editing.)

|                             |                    |
|-----------------------------|--------------------|
| 回答年月日 (Date of Filing Out)  | 28-Jan-21          |
| 回答者名 (Name of the Answerer) | Ms. Do Tuyet Nhung |

|   |   |   |
|---|---|---|
| 事務所概要<br>(Profile of Your Law Firm)       | 事務所名称<br>(Name of Your Law Firm)                    | INVESTIP Industrial Property JSC  |
|   | 事務所住所<br>(Address)                                  | 5th Floor, Charmvit Tower, 117 Tran Duy Hung, Trung Hoa Ward, Cau Gray District, Hanoi, Vietnam |
|   | 設立年月<br>(Date of Establishment)                     | 25-Jul-88   |
|   | 従業員数<br>(Number of Employees)                       | 73  |
|   | 電話番号<br>(Telephone Number)                          | +8424-3747-2500   |
|   | ファクシミリ番号<br>(Facsimile Number)                      | +8424-3747-2504   |
|   | 代表メールアドレス<br>(Main E-mail Address of Your Law Firm) | investipha@investip.vn  |
| 事務所ホームページ<br>(Website of Your Law Office) | http://investip.com.vn/                             |   |

|  |  |    |
|--|--|----|
| 資格保持者人数<br>(Number of Licensed People) | 弁護士<br>(Number of Barristers)  | 8  |
|  | 産業財産権出願代理人数<br>※ベトナム知的財産法第155条第1項による規定<br>(Number of Attorneys of Industrial Property Rights prescribed in Section 1, Article 155 of Vietnam Law No.50/2005/QH11 on Intellectual Property) | 11 |

|  |                   |  |   |
|--|-------------------|--|---|
| コミュニケーション<br>(Capability of Communication) | 言語<br>(Language)  | 会話可能者数<br>(Number of Persons Who Are Able to Talk in the Language) | 読み書き可能者数<br>(Number of Persons Who Are Able to Read and Write the Language) |
|  | 日本語<br>(Japanese) | 0  | 0   |
|  | 英語<br>(English)   | 71   | 71  |

|                             |  |                        |                        |                        |
|-----------------------------|--|------------------------|------------------------|------------------------|
| 主要業績<br>(Main Achievements) | 業務内容<br>(Content of Business)  | 2018<br>(Year of 2018) | 2019<br>(Year of 2019) | 2020<br>(Year of 2020) |
|                             | 国内特許出願代理件数<br>(Number of Domestic Patent Application Filings by Your Law Firm)                     | 10                     | 5                      | 8                      |
|                             | 外国特許出願代理件数<br>(Number of Incoming Patent Application Filings by Your Law Firm)                     | 282                    | 326                    | 329                    |
|                             | 国内実用新案(小特許)出願代理件数<br>(Number of Domestic Utility Model Application Filings by Your Law Firm)       | 3                      | 0                      | 4                      |
|                             | 外国実用新案(小特許)出願代理件数<br>(Number of Incoming Utility Model Application Filings by Your Law Firm)       | 3                      | 21                     | 24                     |
|                             | 国内意匠出願代理件数<br>(Number of Domestic Industrial Design Application Filings by Your Law Firm)          | 65                     | 20                     | 40                     |
|                             | 外国意匠出願代理件数<br>(Number of Incoming Industrial Design Application Filings by Your Law Firm)          | 92                     | 97                     | 66                     |
|                             | 国内商標出願代理件数<br>(Number of Domestic Application Filings for Trademark Registration by Your Law Firm) | 996                    | 643                    | 621                    |
|                             | 外国商標出願代理件数<br>(Number of Incoming Application Filings for Trademark Registration by Your Law Firm) | 393                    | 517                    | 476                    |

|                                      |  |                        |                        |                        |
|--------------------------------------|--|------------------------|------------------------|------------------------|
| 訴訟関連業務<br>(Lawsuits Related Service) | 業務内容<br>(Content of Business)  | 2018<br>(Year of 2018) | 2019<br>(Year of 2019) | 2020<br>(Year of 2020) |
|                                      | 知財関連民事訴訟代理件数<br>(Number of Criminal Lawsuits Related to Intellectual Property cases) | 2                      | 2                      | 0                      |
|                                      | 知財関連民事訴訟代理件数<br>(Number of Civil Lawsuits Related to Intellectual Property cases)    | 3                      | 2                      | 0                      |
|                                      | 無効審判代理件数<br>(Number of Trials for Invalidation)                                      | 25                     | 40                     | 5                      |
|                                      | 商標不使用取消審判代理件数<br>(Number of Trials for Cancellation of Trademark for Non-Use)        | 29                     | 44                     | 7                      |

|                                    |   |  |   |  |
|------------------------------------|---|--|---|--|
| その他関連業務<br>(Other Related Service) | 業務内容<br>(Content of Business)   | 2018<br>(Year of 2018)   | 2019<br>(Year of 2019)  | 2020<br>(Year of 2020)   |
|                                    | 出願に関する先行技術調査件数<br>(Number of Prior Technology Searches related to Applications) | 15   | 17  | 5  |
|                                    | 模倣品に関する調査件数<br>(Number of Surveys related to Counterfeit goods)                 | 32   | 46  | 64   |
|                                    | 鑑定業務件数<br>(Number of Assessment Services)                                       | 58   | 81  | 72   |
|                                    | パテントクリアランス調査件数<br>(Number of Freedom to Operate Opinion Services)               | 25   | 11  | 2  |
|                                    | その他の業務の件数<br>(Other)  | Other patent Searches (39)<br>Translation Agency (85)<br>Custom recordal (8)<br>IP consultancy service (63)<br>IP infringement cases settled through administrative measure (49)<br>Opposition cases (52)<br>Response to national Office action and international office action (86) | Other patent Searches (23)<br>Translation Agency (29)<br>Custom recordal (5)<br>IP consultancy service (83)<br>IP infringement cases settled through administrative measure (66)<br>Opposition cases (90)<br>Response to national Office action and international office action (243) | Other patent Searches (26)<br>Translation Agency (30)<br>Custom recordal (6)<br>IP consultancy service (195)<br>IP infringement cases settled through administrative measure (121)<br>Opposition cases (104)<br>Response to national Office action and international office action (838) |

|                              |   |                            |                                |                             |                               |         |
|------------------------------|---|----------------------------|--------------------------------|-----------------------------|-------------------------------|---------|
| 主要連絡先<br>(Main Contact List) | 氏名<br>(Full Name)   | 電話番号<br>(Telephone Number) | ファクシミリ番号<br>(Facsimile Number) | メールアドレス<br>(E-mail Address) | 使用可能言語<br>(Languages capable) |         |
|                              | 代表者名<br>(Name of the Representative Person of Your Law Firm)  | Nguyen Tai Long (Mr.)      | +84 24 37472500/37472507       | +84 24 37472504/37472505    | nguyentailong@investip.vn     | English |
|                              | 日系企業対応者<br>(Name of the Contact Persons for Japanese Clients) | Nguyen Duc Thang (Mr.)     | +84 24 37472500/37472507       | +84 24 37472504/37472505    | nguyenducthang@investip.vn    | English |
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事務所コメント  
(Messages to your potential clients in Japan)

INVESTIP, founded in 1988 by leading experts from the Vietnamese Patent Office, is proud of being one of the first IP law firms and now is one of the most renowned IP law firms, in top-five rankings in Vietnam. Our principle: "YOUR VENTURE WE CARE". INVESTIP is always the trusted partner of domestic as well as international clients.

With some advantages, such as,

(i) strict internal procedures using advanced tools to satisfy the clients' requirements;

(ii) all IP cases and relevant matters, such as deadline management and conflict check, are handled in support of a dedicated software;

(iii) all working processes are subject to two steps of drafting and reviewing, and all members of our team strictly follow the internal guidelines to ensure consistency at work;

(iv) all translations are handled in-house using one of the most powerful translation software to control the Vietnamese translations;

(v) a good relationship with the Vietnamese Patent Office and Examiners, and the Science and Technology Departments in Vietnam provinces and cities; and

(vi) more than 60% of our clients is from Japan.

We are confident to satisfy the quite-strict requirements of almost Japanese clients.

\*Please be aware that Number of Trials for Invalidation and Cancellation for Non-Use refer to statistics on IP invalidation/cancellation cases which have been filed with the IP Office of Vietnam ("IP Vietnam"), not the adjudication/hearing conducted by the courts. And under current IP practice in Viet Nam, these options shall not be considered as one of the most possible options to overcome refusal. This is reason why the number of trials for invalidation/cancellation shall be decreased sharply.