

Six Primary Divisions



- Attraction
- Export Assistance



Business Coaching

BUSINESS AND NDUSTRIAL DEVELOPMENT

- Attraction
- Expansion
- Retention

OFFICE OF BROADBAND





- Sustainability
- Infrastructure
- Resiliency
- Compliance
- Administration





West Virginia in the new economy

West Virginia is on par with the U.S. average in personal income growth. Similar to other states, and the United States as a whole, gross domestic product (GDP) declined in 2020.



Personal Income Growth

WV Growth Rate: 4.89% U.S. Growth Rate: 4.86%

Pew Research 2021



Gross Domestic Product Growth

WV Growth Rate: -5.5% U.S. Growth Rate: -3.5%

Statista 202



Attractive for industry investment



WV Department of Economic Development Research Division, 2020

since 2017



1st
Lowest Turnover
Rate, Manufacturing

BLS Industry Report, 2020



4th
Lowest Rates,
Workers Comp

Oregon Consumer and Business Services, 2020

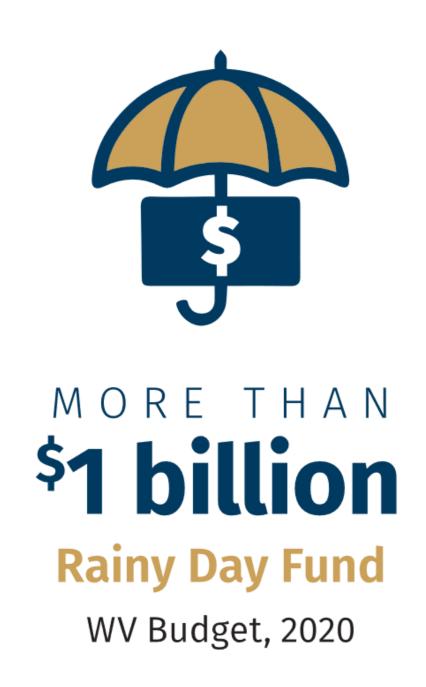


10th
Best Business Climate

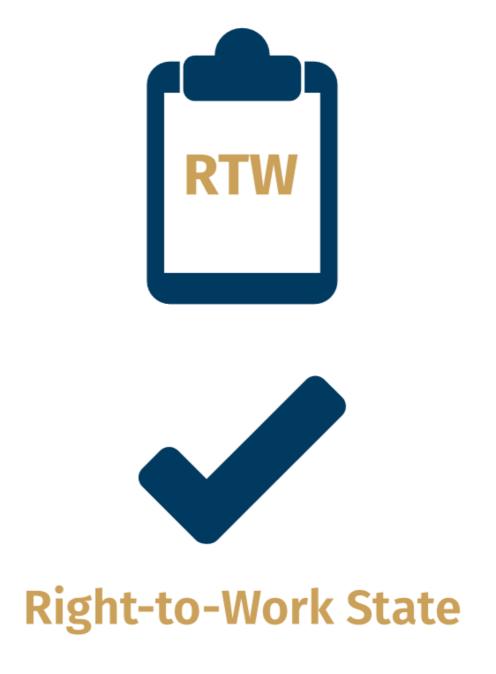
Business Facilities 2021 State Rankings Report



Pro business









22nd
Lowest Taxes,
Businesses

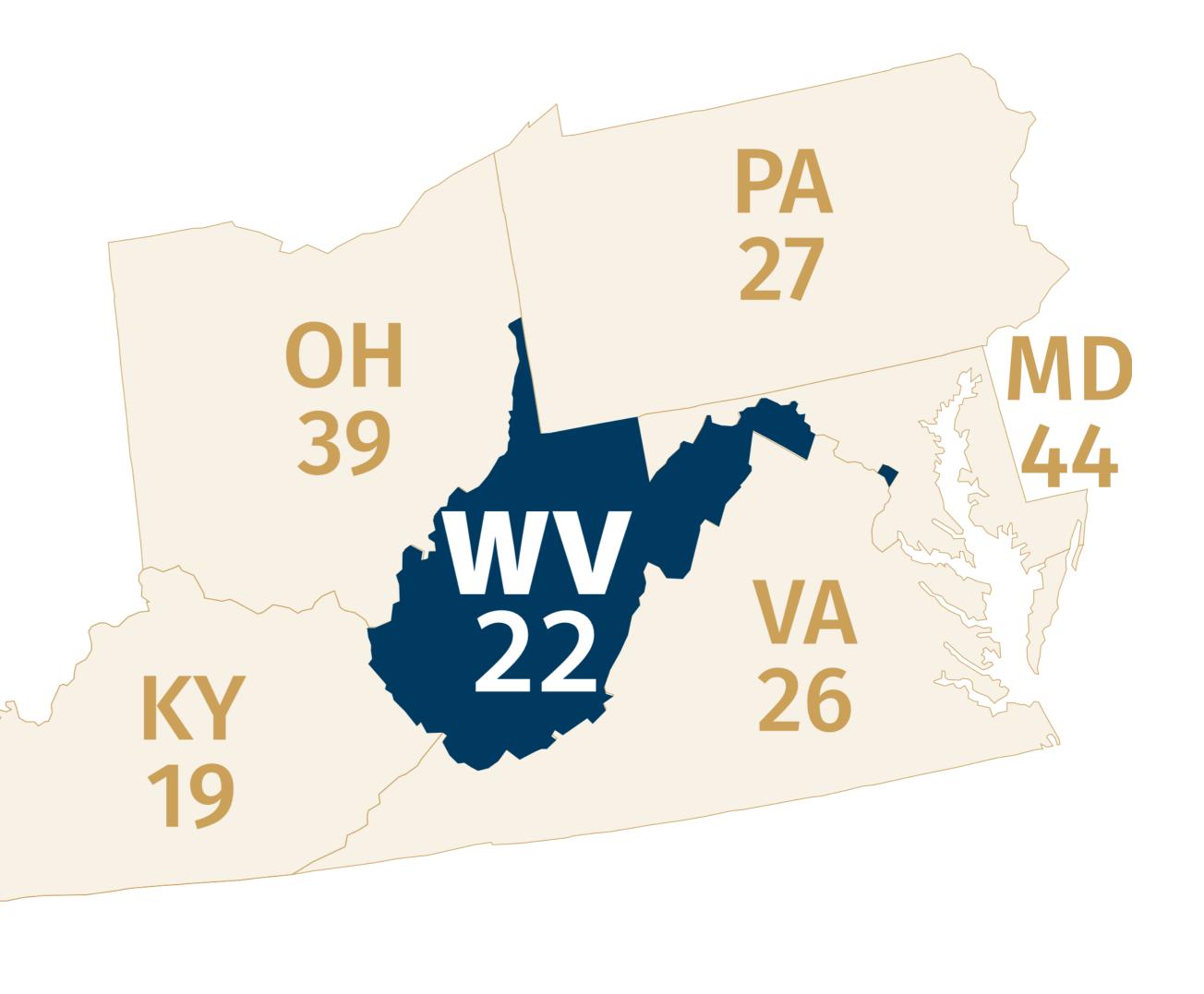
Tax Foundation Index, 2021



Improved business and tax climate

 Major reductions in business taxes over the past seven years, including the elimination of Business Franchise Tax

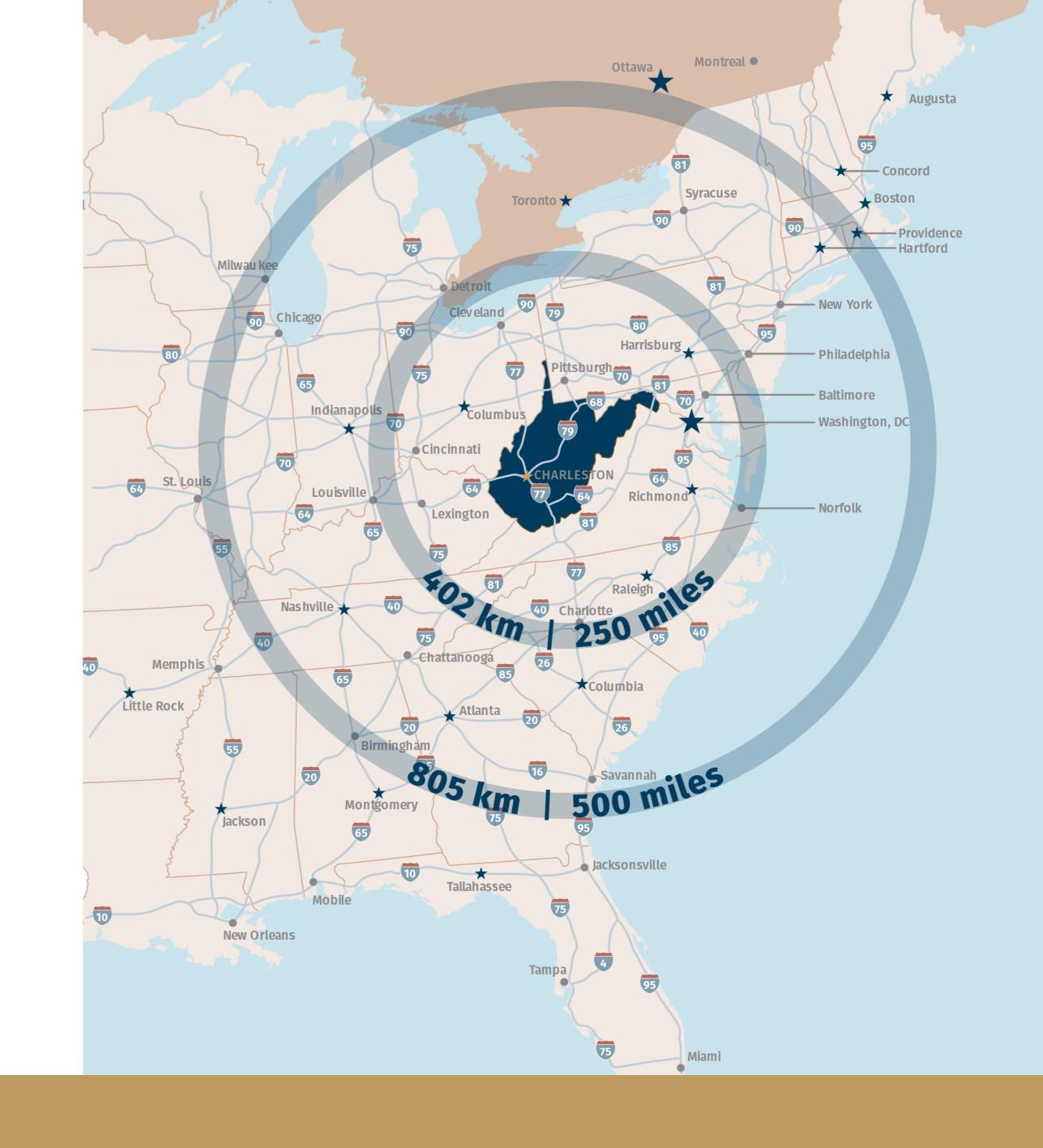
 Best Business Climate Ranking of surrounding states (2021 Tax Foundation)





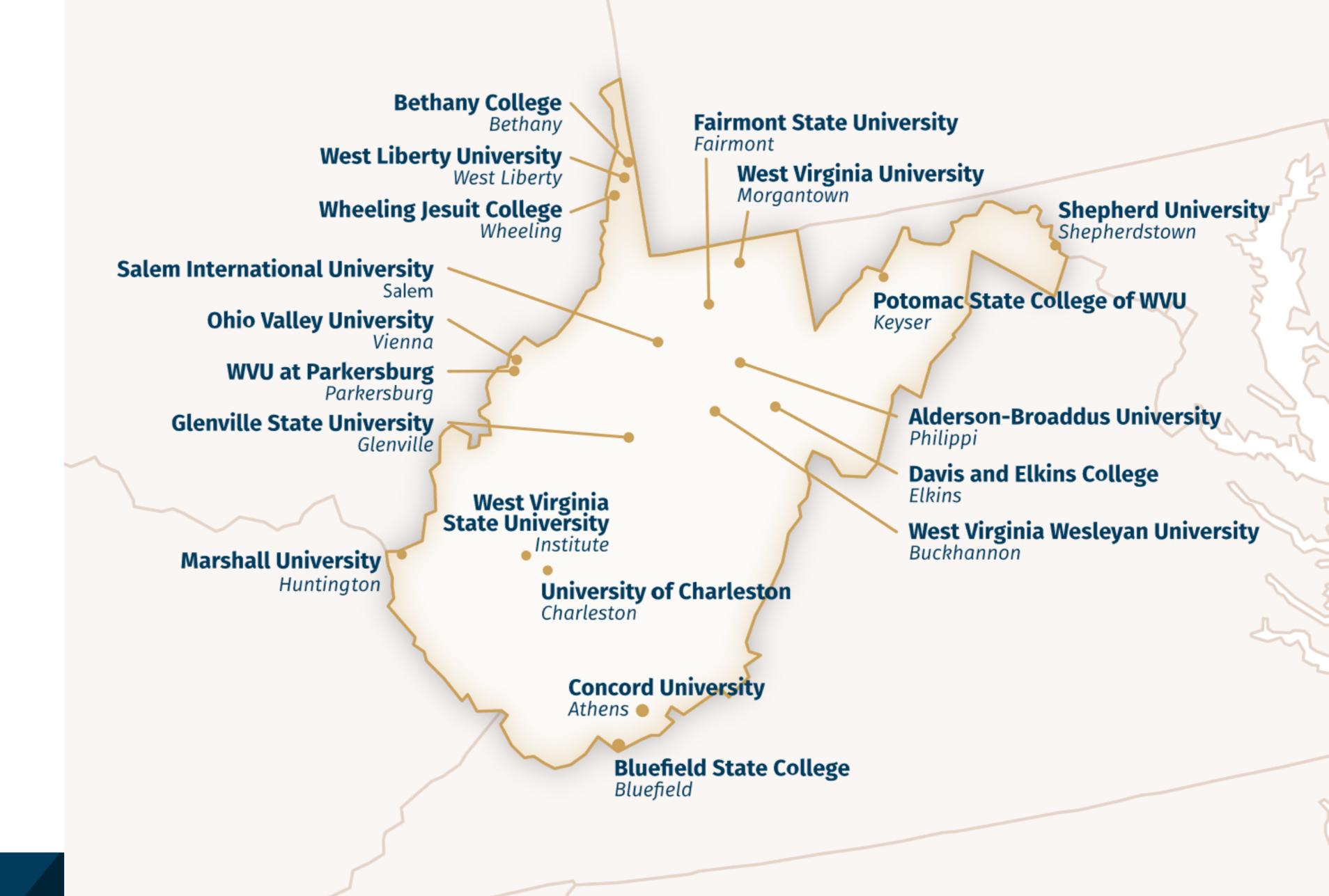
West Virginia, USA

- Centrally located in the Eastern United States
- 50% of US population and 30% of Canada populations is within 800 km (500 miles)
- Extensive interstate highway system, river transportation and rail network



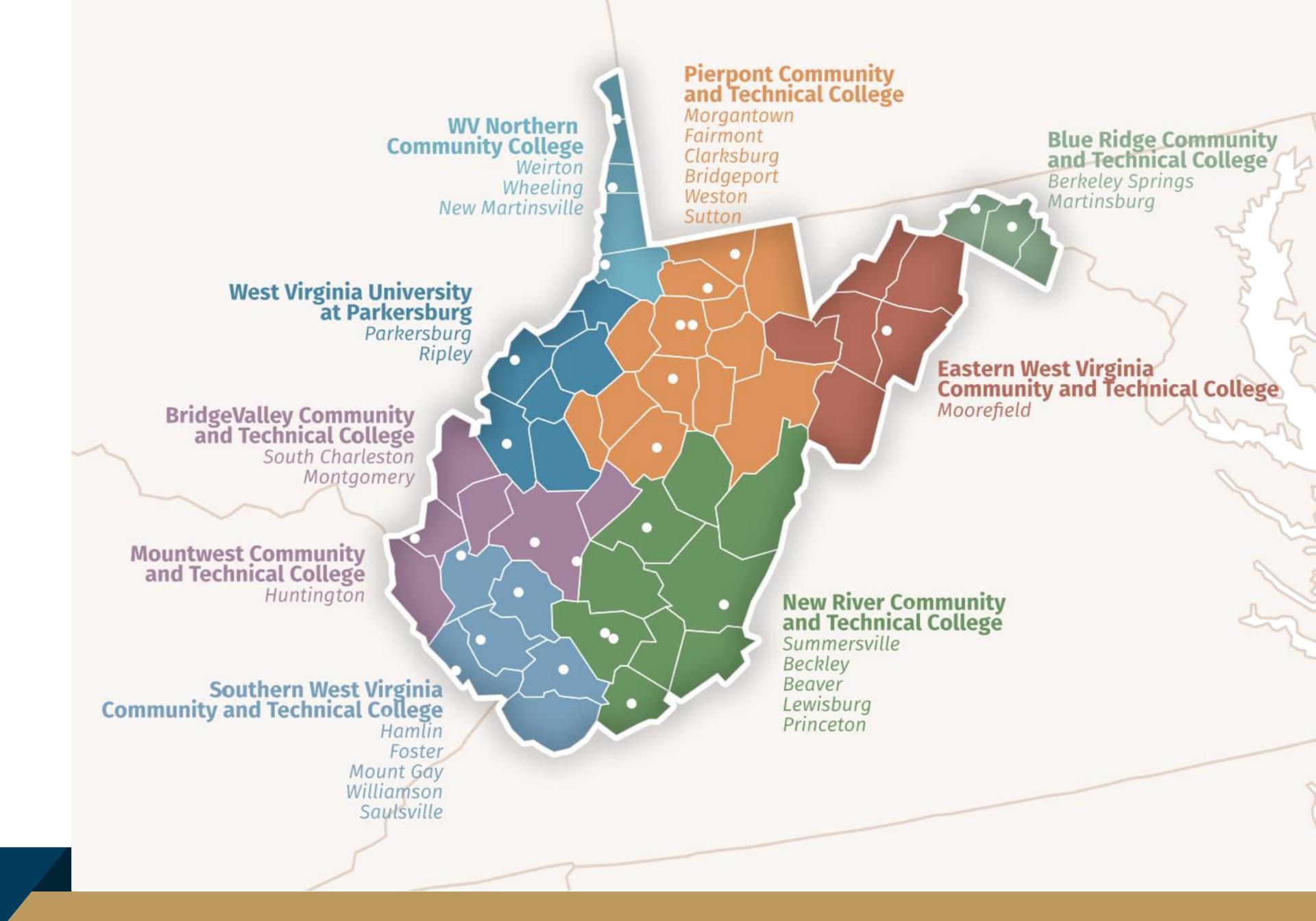


Four-year institutions





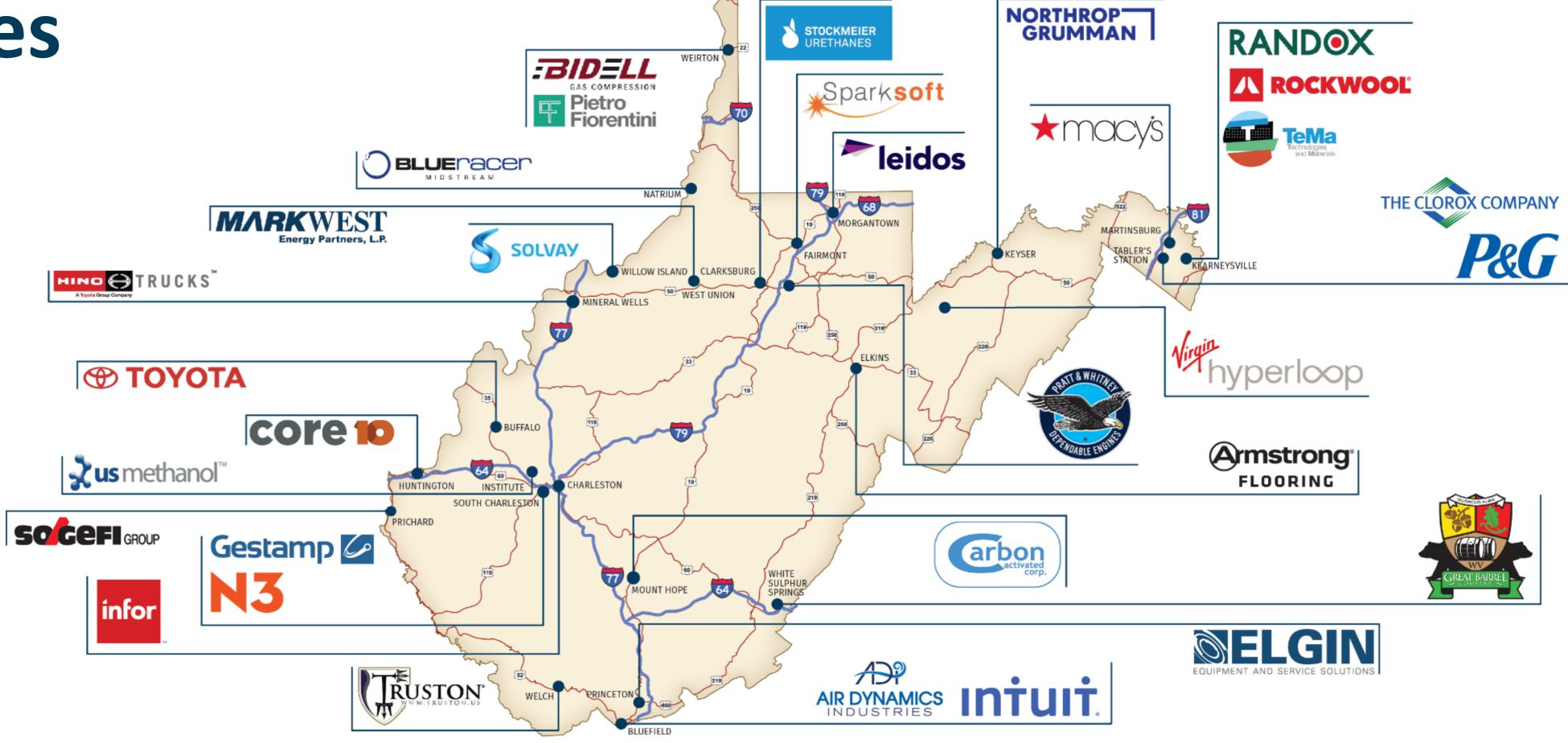
Community and Technical Colleges





Next generation businesses that said

#YesWV





International Investment in West Virginia 2021

135 companies, 32 countries, 30,000 jobs



AUSTRIA

Worley

 ANDRITZ Separation Inc. Virginia Gews Coal Co.



BRAZIL Braskem SA

· Pilgrim's Pride

CANADA Bidell Gas Compression

· Brookfield Power

Gerdau Ameristeel

 Chrome Deposit Cobalt Coal

· Hercules, Inc.

HQ Aero Management

Irving Crane

 Kent Cartridge of America Leveltek

MAAX

Mott Manufacturing

Mustang Survival

 Resolver TC Energy

Trimac

Western Inventory

CHINA

 Dalian/Clearon · GT Global/The Daniels Co.

COLOMBIA

Cementos Argos SA

DENMARK • FL Smidth Rockwool

FINLAND

Harvia/Almost Heaven Saunas

FRANCE

Constellium

Pernod Ricard/Smooth Ambler

Teleperformance USA

 Saint-Gobain/CertainTeed Saint-Gobain/Corhart

 Sonepar/Hagemeyer NA Veolia Environmental Services

GERMANY Allnex

Armacell

Baum AmericaCorp.

Covestro

Becker MiningSystems

 Brenntag Mid-South Fasloc

 Fontaine Engineering • FLYTEG North America LC

Fuchs Lubricants

Klöckner-Pentaplast

Knauf Insulation

Marco North America

Prebena N. American Fastener Co.

Schauenburg Rexadux Corporation

Siemens Medical

Seebach

Seetech

 Stockmeier Urethanes Inc. Tiefenbach

ThyssenKrupp Elevator

ThyssenKrupp Safway

MONG KONG Nine Dragons





IRELAND CRH/Oldcastle

· Eaton Corp.

 Entsorga IMI Fabi

Pietro Fiorentini USA

 Seneca Rubber Sogefi USA

Tecnocap LLC

TeMa



 Diamond Electric Mfg · Feroleto Steel Co., Inc.

Green Metals

Hino Motors

 Itochu/Century Mining Kuraray

Kureha PGA

· K.S. of West Virginia Meiji Corp

Mitsubishi ChemicalMatheson

• Mitsubishi Chemical/Lute International

Mitsubishi Havy Industries/MHI RJAviation

NGK Spark Plug Mfg.

· Nippon Thermostat

 NipponTungsten USA Okava

· Okuno International Sanko Denki

Teikoku USA/Chempump

· Toyota Motor Mfg.

Toyota Tsusho

· Wheeling-Nippon Seel

LUXEMBOURG Ardagh Group

MEXICO

· Grupo Bimbo

Ahold Delhaize

· Shell/East Resources, Inc.



Bandi Laboratories

NETHERLANDS

NEW ZEALAND





Mountain State Carbon





· POSCO/Century Mining



Gestamp

Alcon

Oerlikon Metco

TAIWAN



Felman Production

· Metinvest/United Coal

■ UNITED KINGDOM AFAC

 Caledonian Aloys Elementis Specialties

· LefargeHolcim/Aggregate Industries

Williams LeaTag

 Logoplaste RUSSIA



FerroAtlantica

· Maxam North America

SWITZERLAND

EuropTec USA

 SGS Sulzer Pumps/Sturm



· Metinvest/Carter Roag Coal



 Ferguson Ferroglobe

Thistle Processing

 ProLogic · Randox Laboratories







Japanese Investment in West Virginia

MHI RJ Aviation

550

65

JOBS

Since 1986, the recruitment of Japanese investment has been a key part of West Virginia's economic development strategy.

= Initial investment

Wheeling-Nippon Steel
Steel coating and finishing

A = Expansion

Total Japanese investment: \$2.9 billion

Nippon Tungsten
Die cutter rebuilders

Kureha PGA
Polymer products

7

Green Metals
Metals recycling

14

Kuraray

2018 2019 2020 2021

175

4,570

Other Japanese companies with West Virginia facilities

In addition to the manufacturers listed above, the following companies have opened sales offices, acquired existing facilities or established service operations: Feroleto Steel, JPN Precision, Matheson, Meiji, Mitsubishi Rayon, Okaya, Sanko Denki, Teikoku Chempump and Toyota Tsusho.

Nippon Thermostat

OTHER 162

TOTAL JOBS 4,732

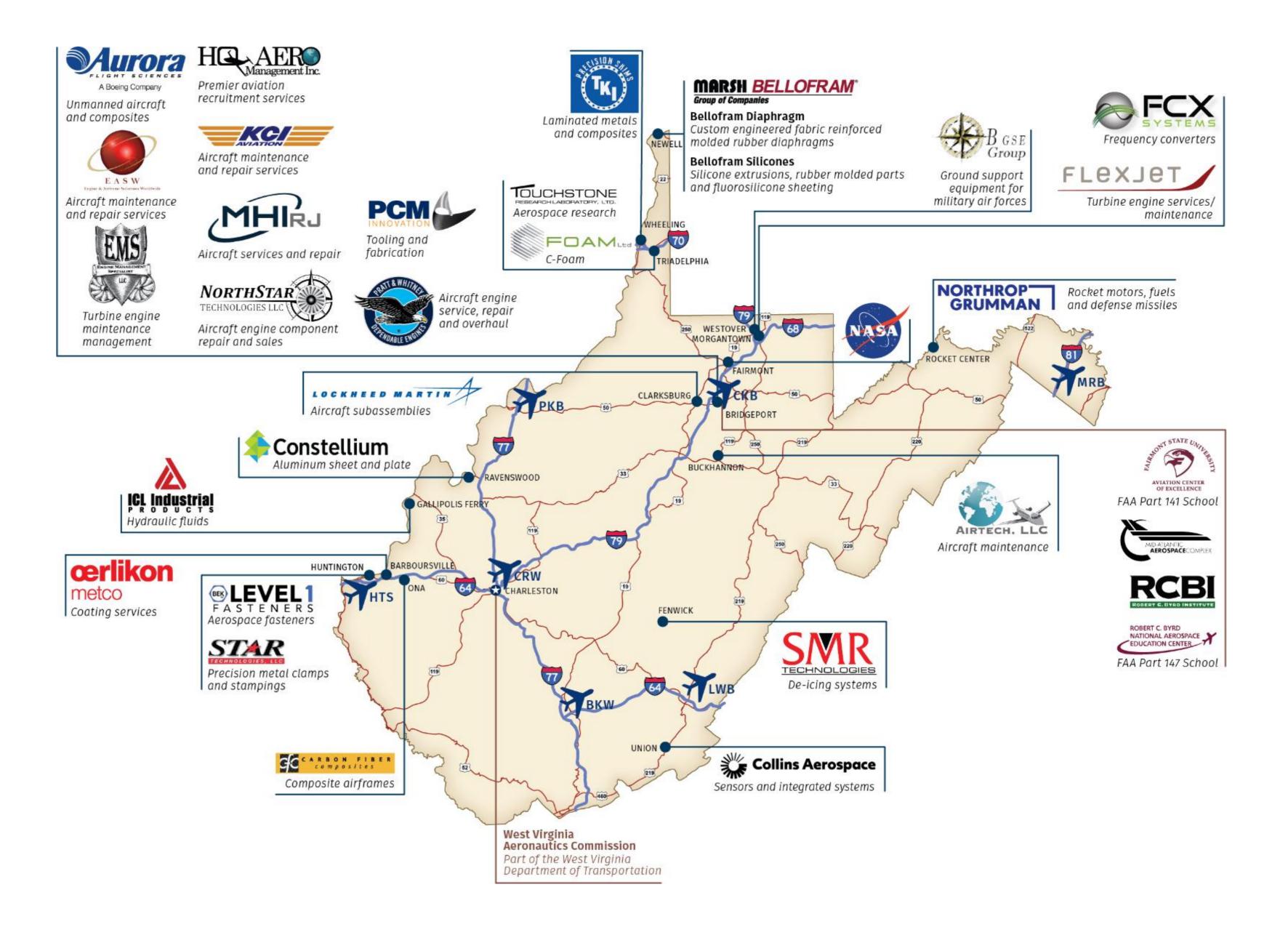
SUBTOTAL



Total Jobs: 4,732

Aerospace Industry

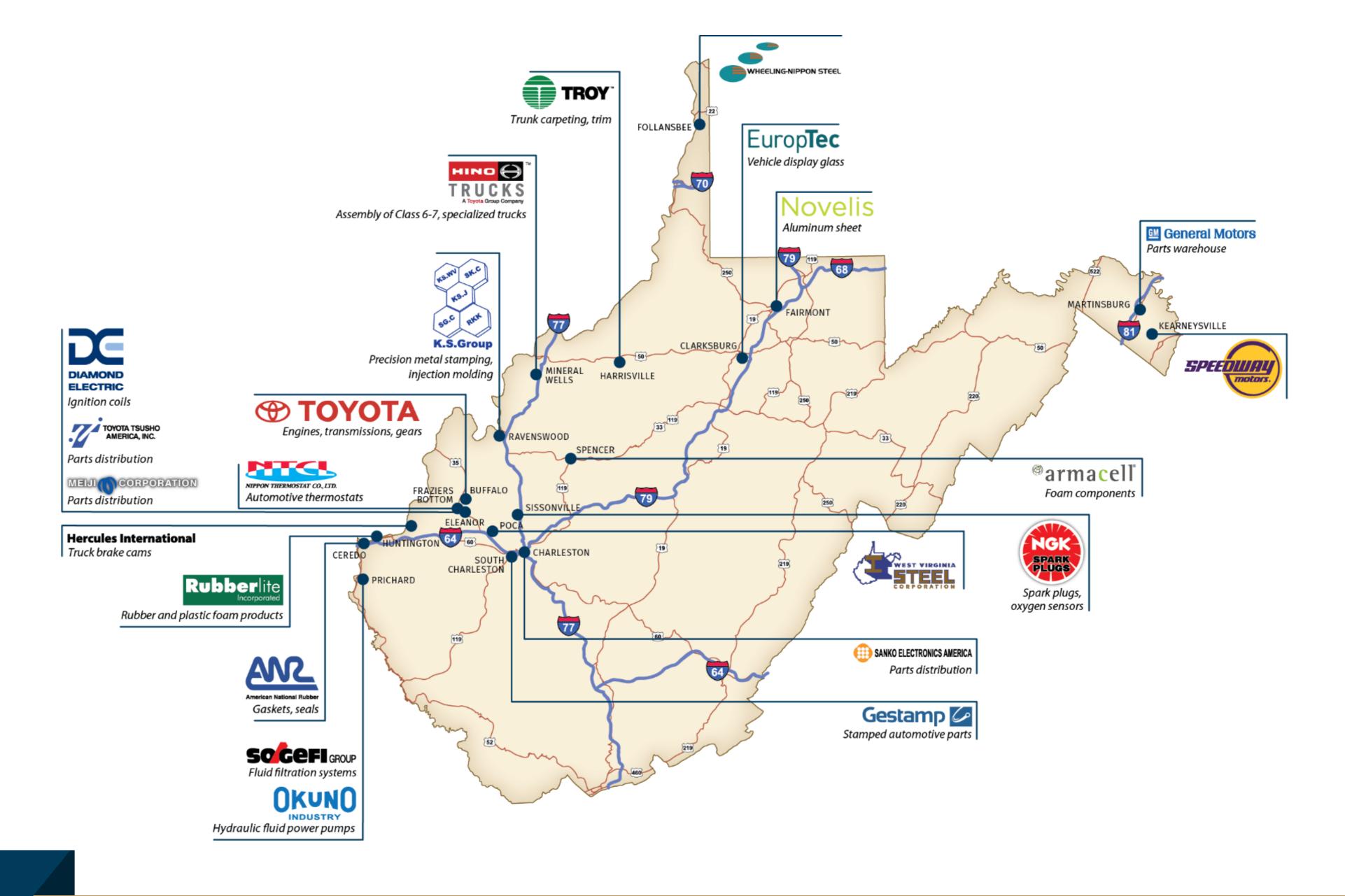






Automotive Industry

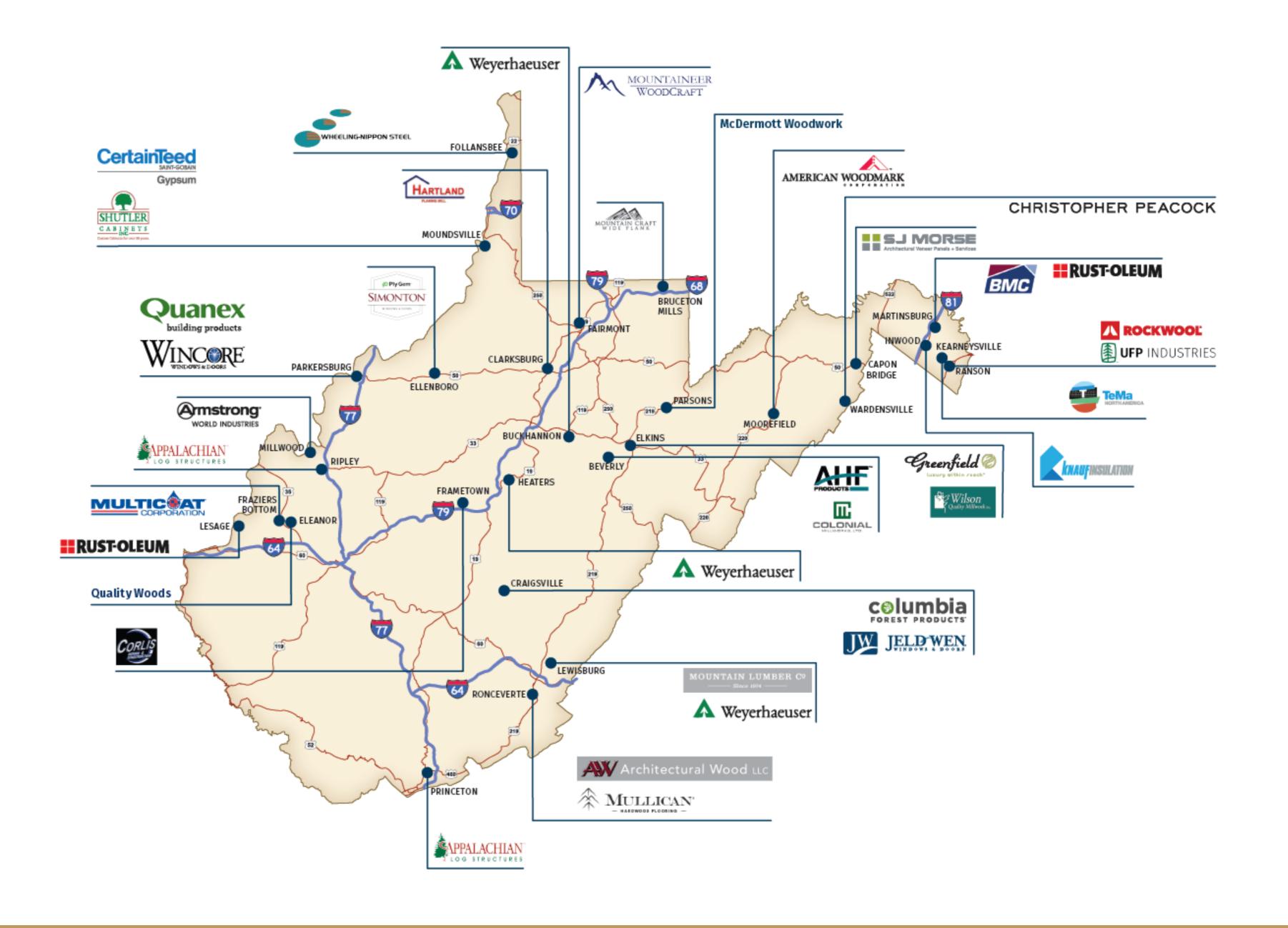






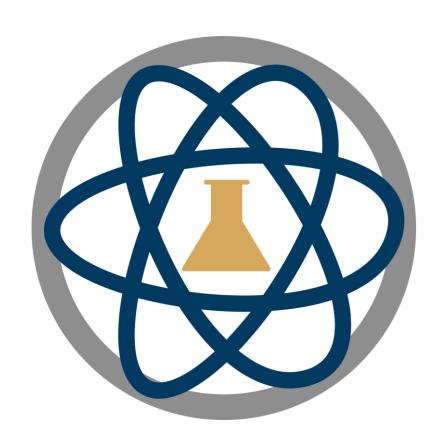
Building Products Industry

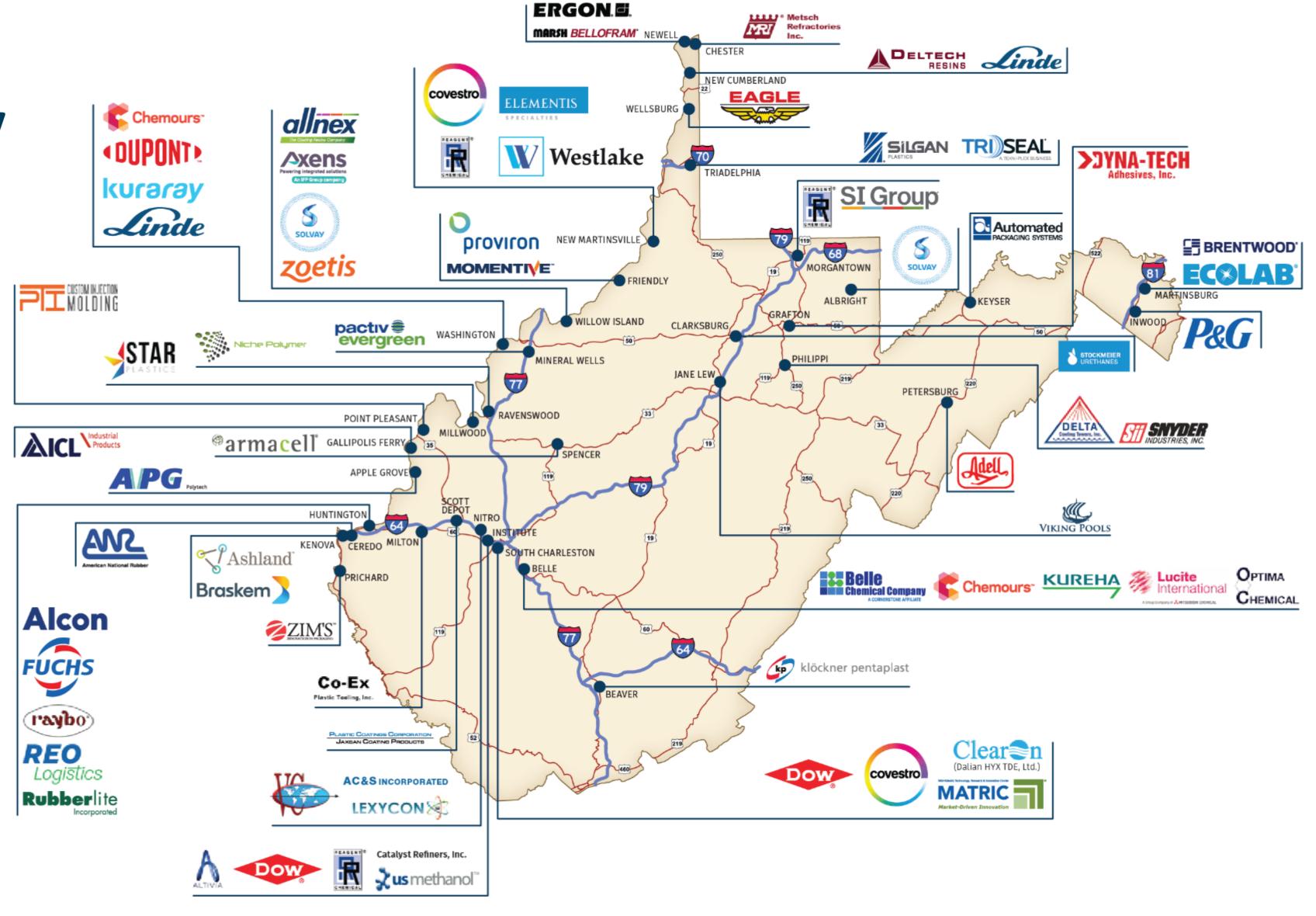






Chemical and Polymer Industry

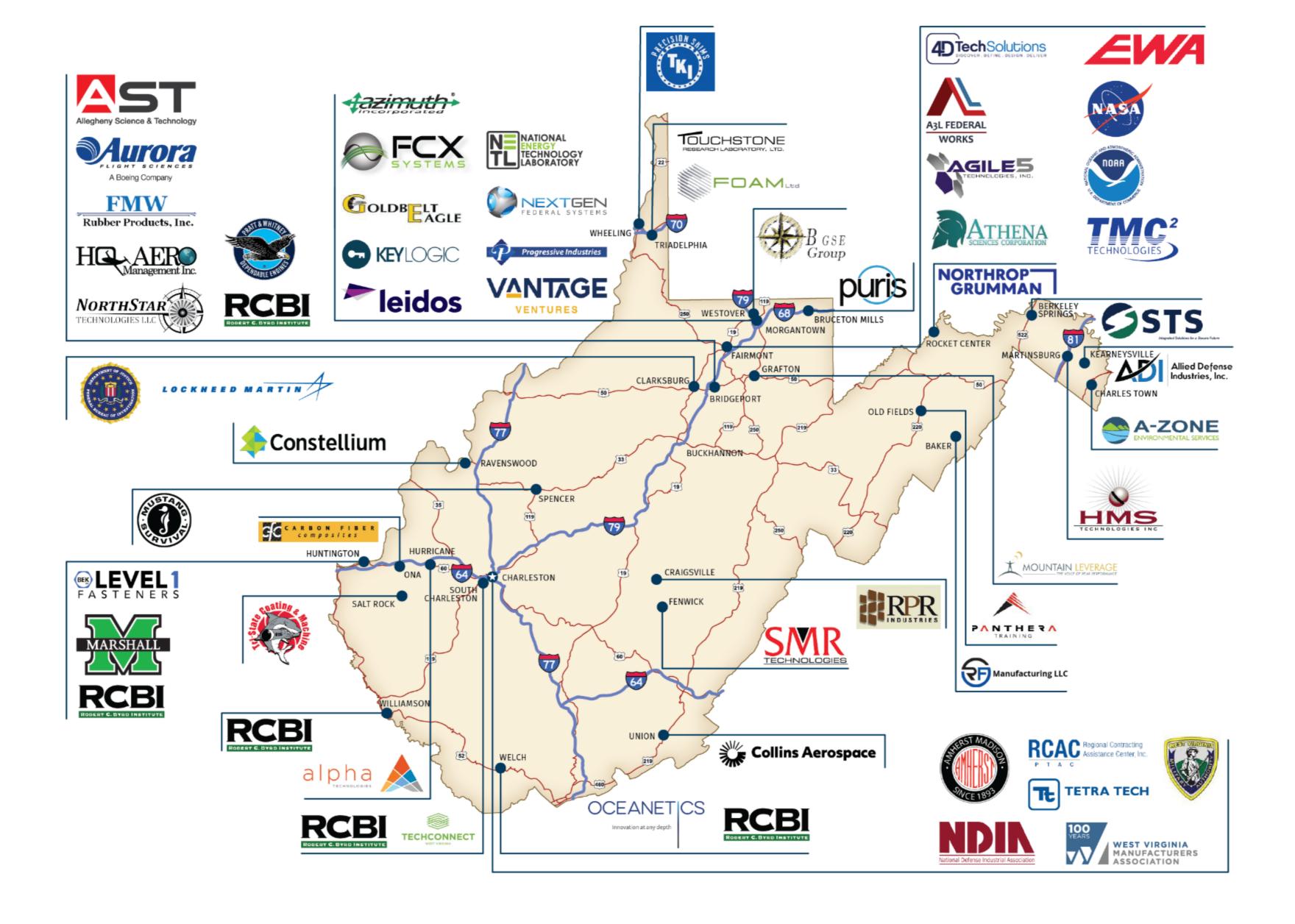






Defense Industry

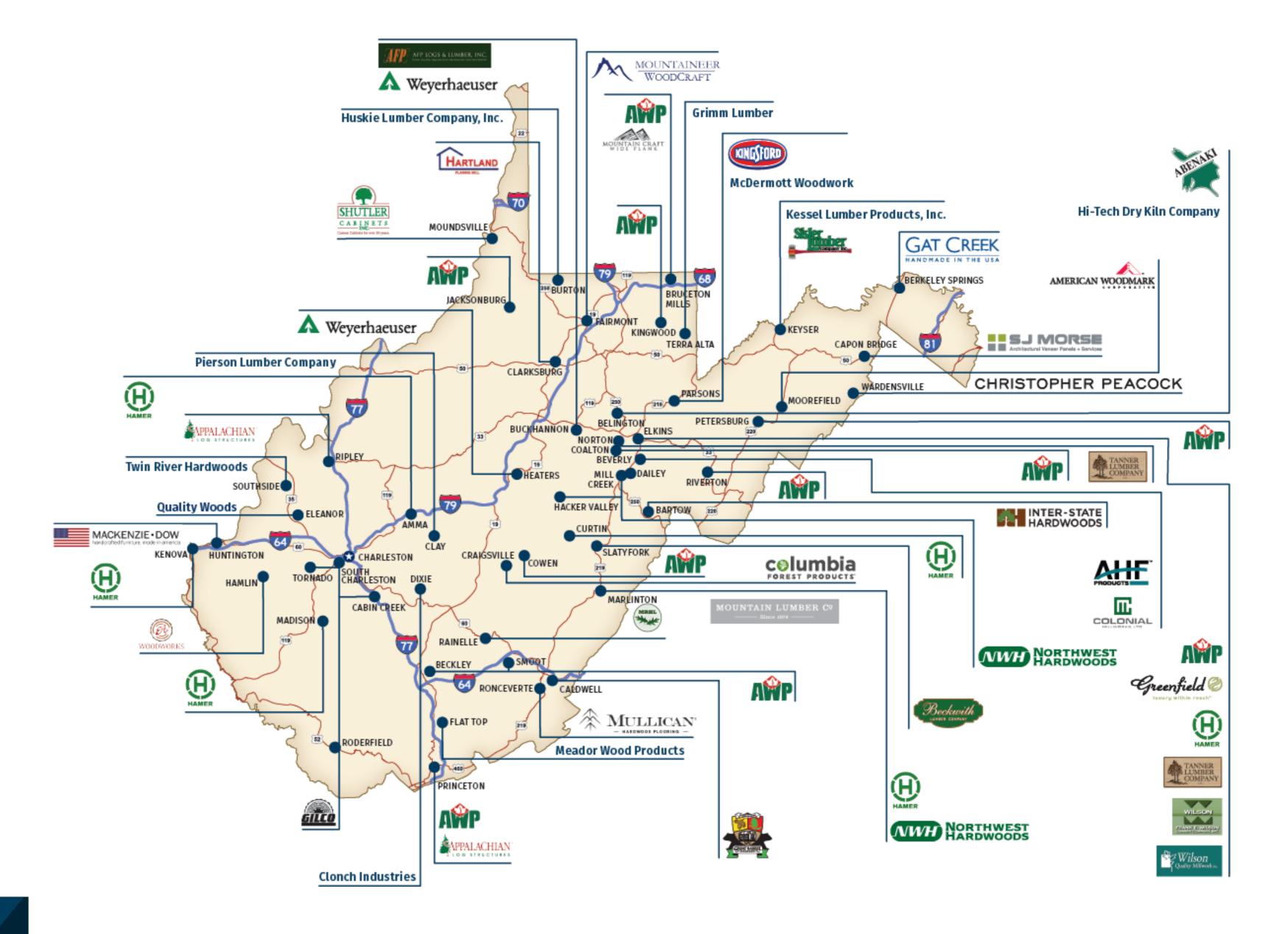






Forest Products Industry





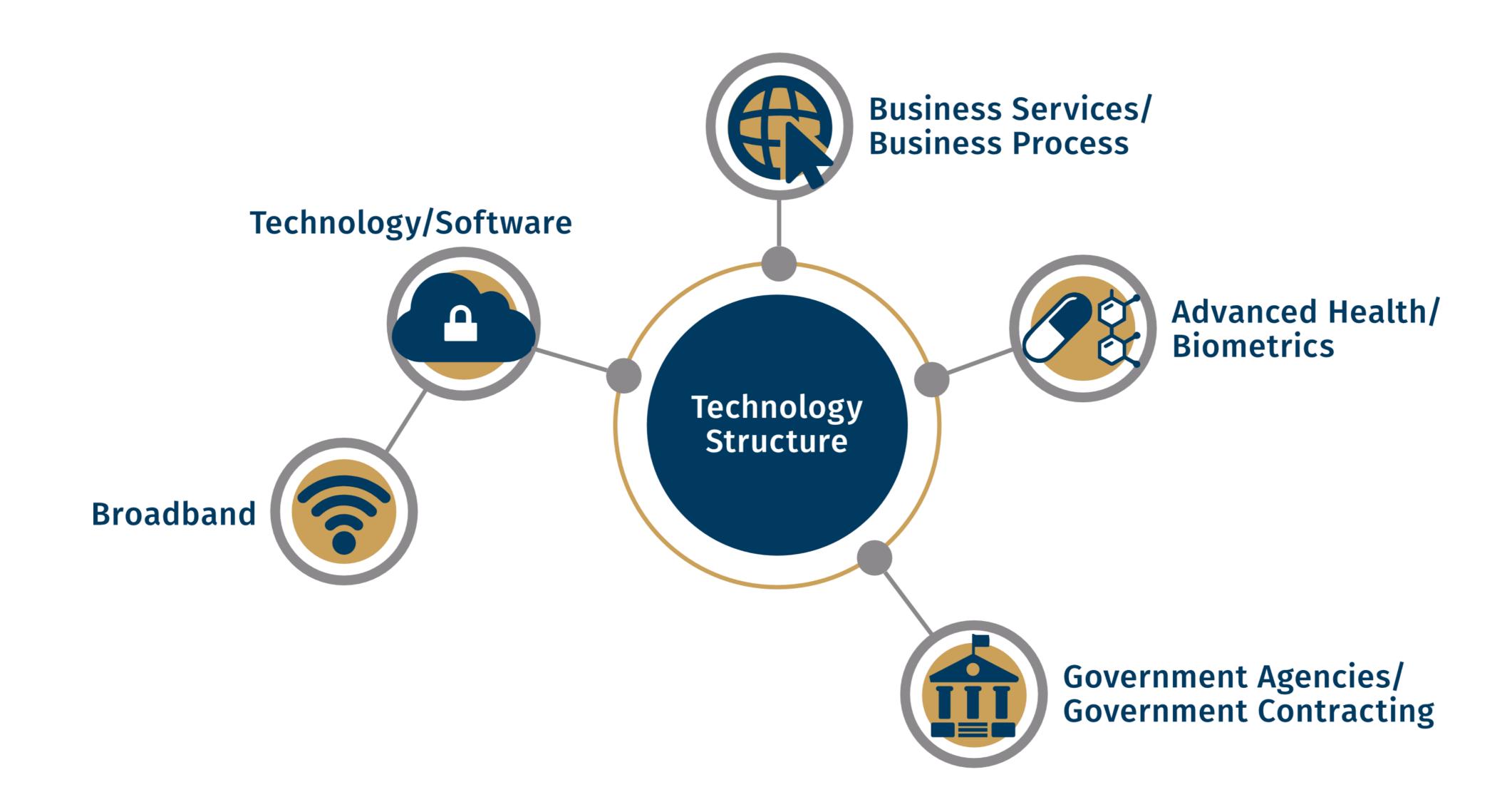


Information Technology Industry





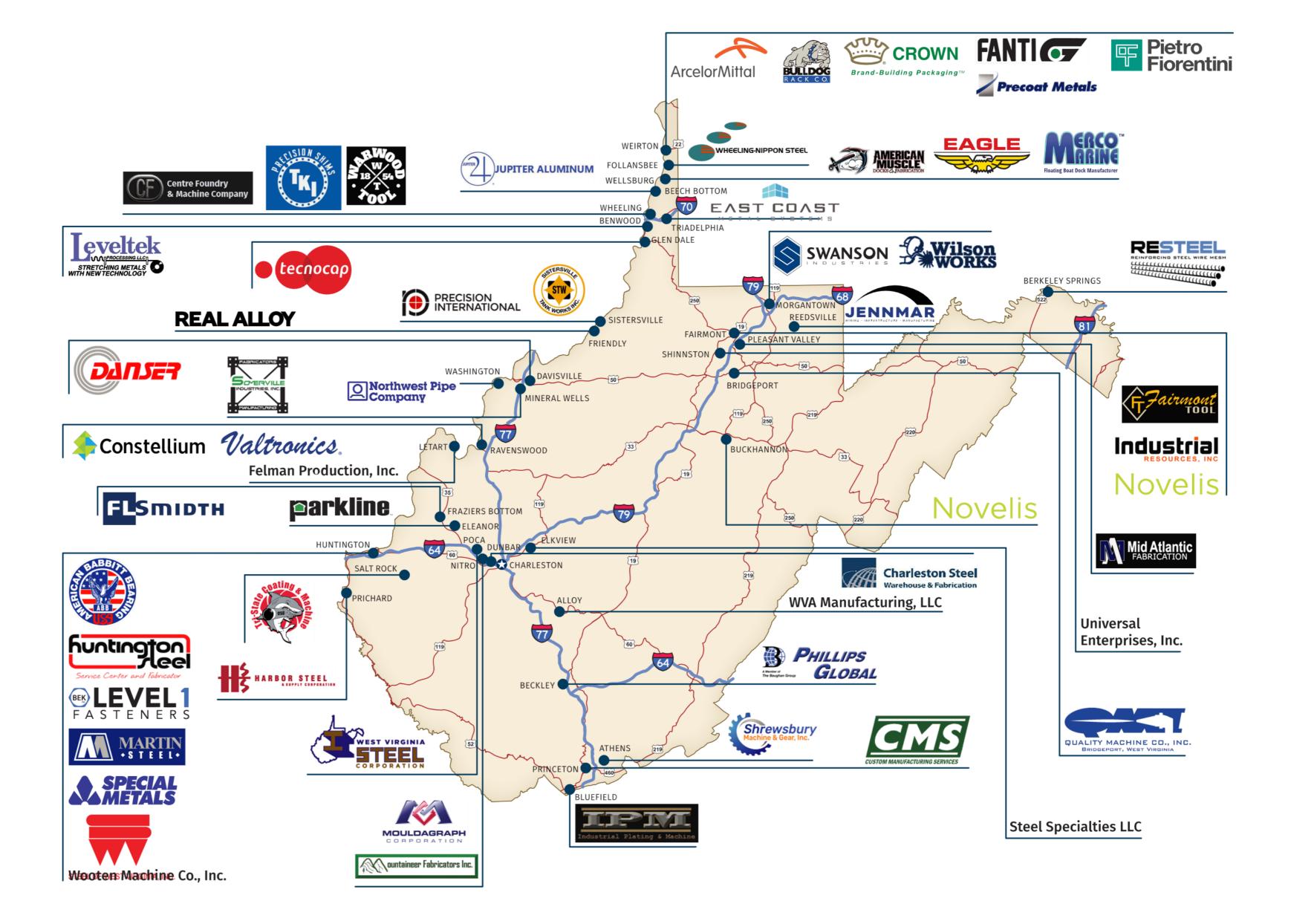




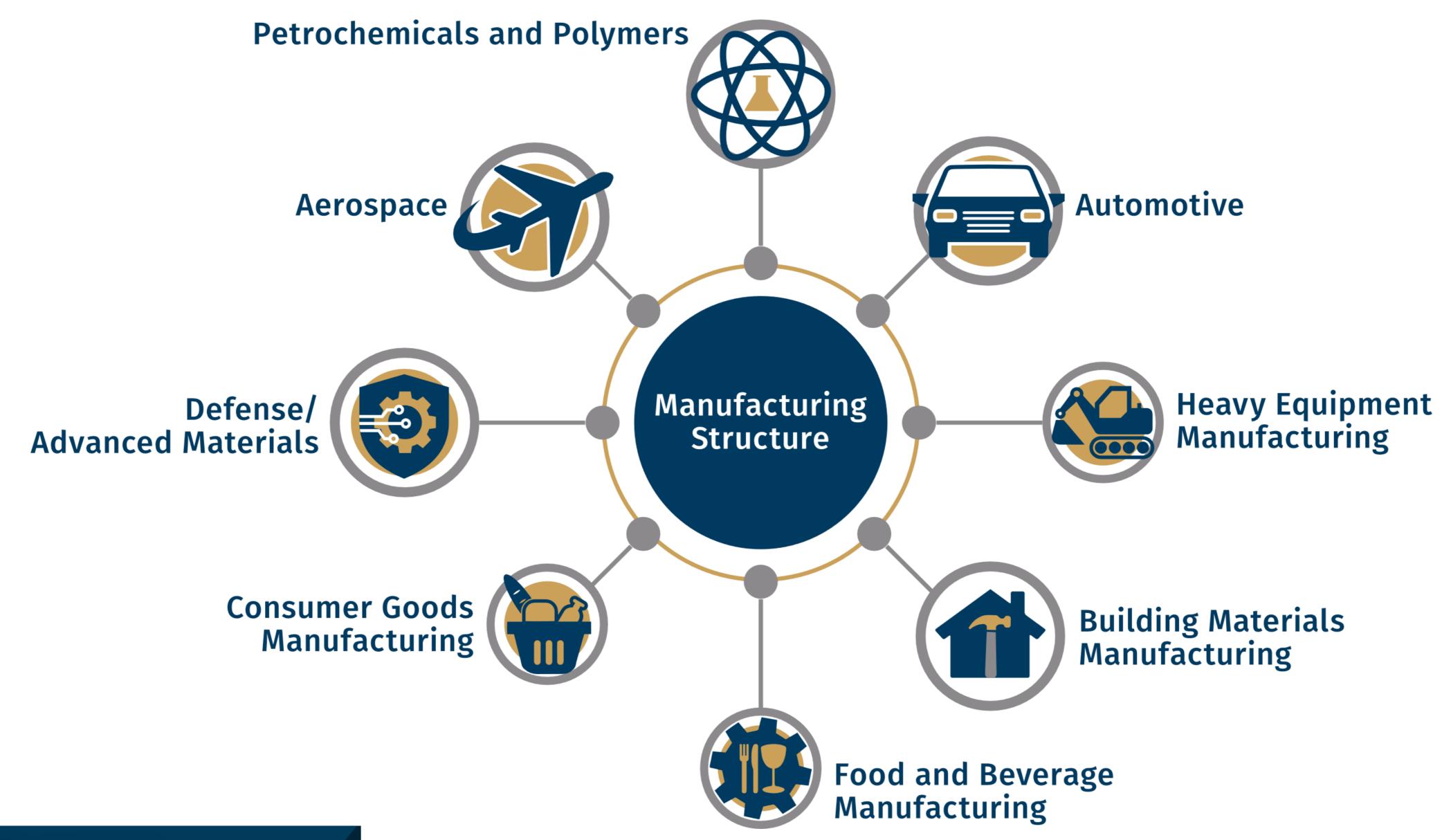


Metals Industry













How we help



- 1. Building and site search, visits
- 2. Demographics, research
- 3. Single point of contact
- 4. Facilitate
 discussions with
 government,
 utility and
 service providers
- 5. Help navigate permitting process



- Candidate search, recruitment and screening
- 2. Job Training
- 3. Funding for recruitment & training
- 4. Apprenticeships
- 5. Community and technical college and university curriculum development



- 1. Loans
- 2. Tax incentives
- 3. Infrastructure improvements



- 1. Market Research
- 2. Trade mission and trade shows
- 3. Export counseling, website development and grants



- 1. Housing
- 2. Schools
- 3. Medical
- 4. Driver's License
- 5. Japanese School & ESL
- 6. Food, shopping
- 7. Visa Applications
- 8. Recreation





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